

## L'impatto degli accumuli sul sistema elettrico e sulla E-mobility

**Francesco Gattiglio**, EU Affairs Manager,  
9 Novembre 2017



## About the association and members

**EUROBAT** 

*Promoting European manufacturing of batteries  
for a competitive and sustainable Europe*

  
MORE THAN  
**30**  
battery  
manufacturing  
plants

  
**16**  
research  
centers

  
OVER €  
**6.5**  
BN annual  
turnover

  
MORE THAN  
**50**  
Manufacturers  
and Associate  
members from  
across the  
value chain

OVER  
**30.000**  
EMPLOYEES  
IN EUROPE

**90%**  
OF THE AUTOMOTIVE  
AND INDUSTRIAL  
BATTERY MARKET



APPLICATIONS



- **Produttori e supply chain per batterie automotive e industriali.**
- **Sistemi:**
  - **Piombo**
  - **Litio**
  - **Sodio**
  - **Nickel**

## About the association and members

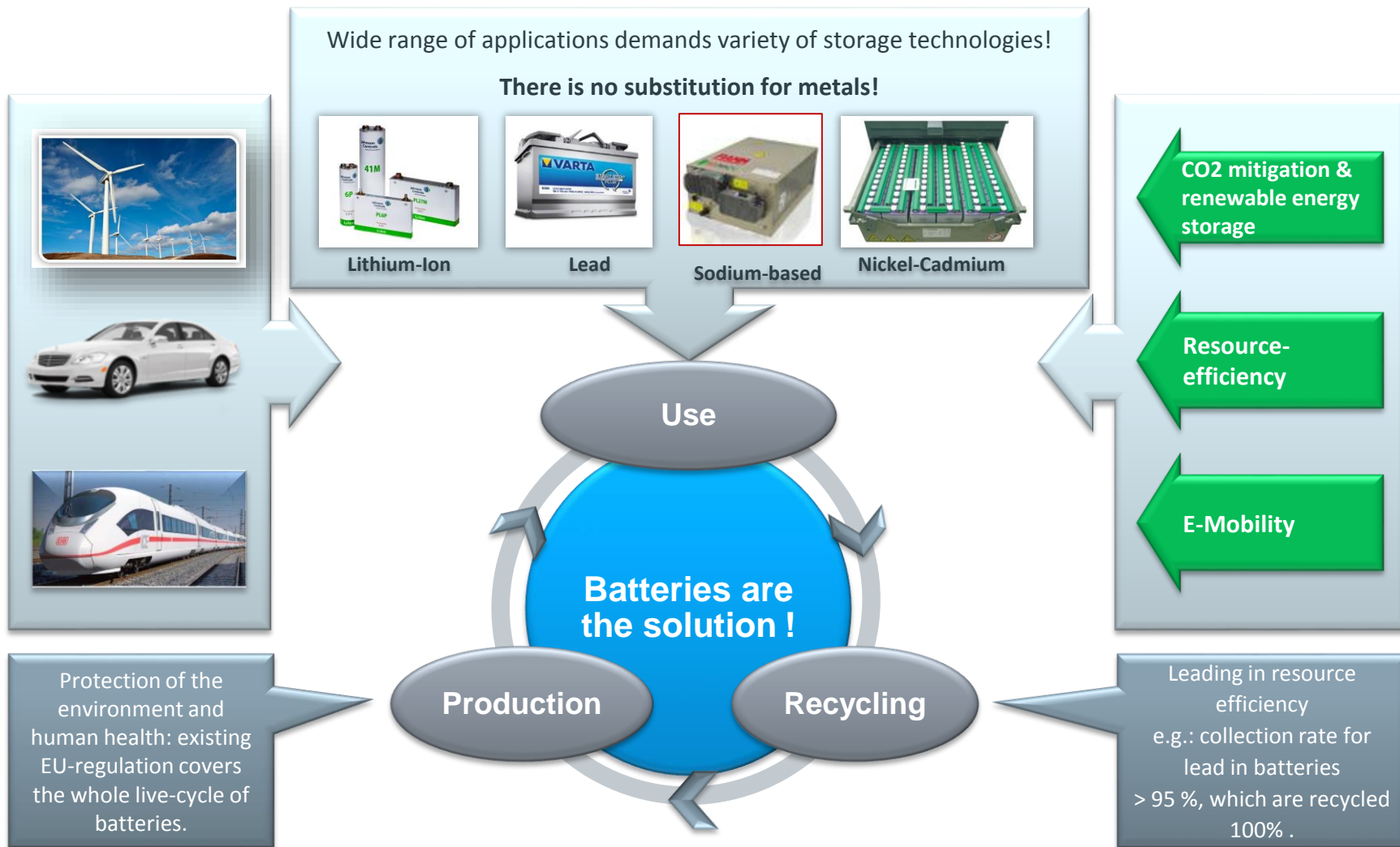
### Membri dell'associazione



### Value Chain



# Energy storage is key for innovation – battery solutions



## Overview of battery technologies



### Lead batteries

- Robust and less sensitive to application conditions.
- Can be connected in large battery arrangements without sophisticated management systems.
- Low cost per kWh to install.

### Lithium batteries

- Highly scalable, it can be adapted to practically any voltage, power and energy requirement.
- Require sophisticated control electronics, but offers precise management and state of charge control.



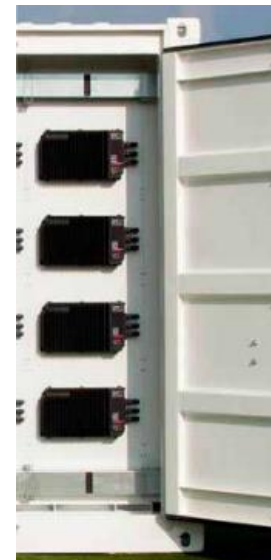
### Nickel batteries

- Serve special markets where energy must be stored in extreme climate or cycling or fast charging conditions
- They can be connected in large strings without need for sophisticated management systems.



### Sodium batteries

- Originally introduced for Electric and Hybrid-Electric Vehicles.
- High specific energy, constant performance and cycle life in harsh operating environments, low maintenance requirement.





## Battery Energy Storage (BES)



Generation

Transmission

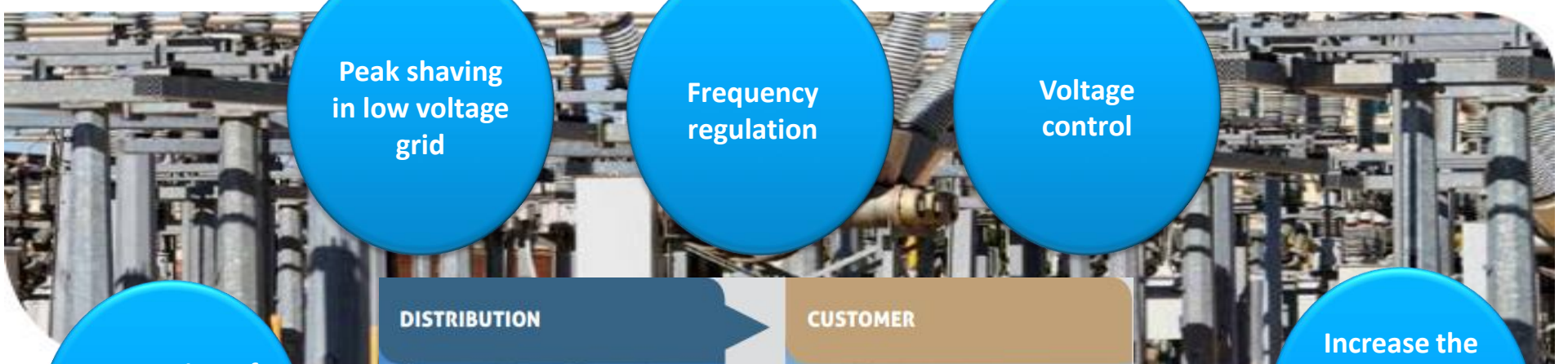
Distribution

Consumption

Batteries are tailored for different system requirements, high speed of deployment: systems for 250 MWh can be operative in 6 months



## Battery Energy Storage (BES) services



Peak shaving  
in low voltage  
grid

Frequency  
regulation

Voltage  
control

Integration of  
renewable  
energy into  
the grid

DISTRIBUTION

CUSTOMER

Increase the  
use of  
renewables in  
the energy  
mix



Time-shift for  
self  
consumption

Uninterruptible  
power  
supply (UPS)

Smoothing of  
RES feed-in

# Battery Energy Storage (BES)

## Generation level



### More renewables into the grid

- Storage system can be coupled with generation facilities, particularly solar and wind to reduce the impact of adverse and unpredictable weather conditions.
- Generation firms can gain greater efficiency, much-needed flexibility, stability and reduced energy waste.

### Storage applications at generation level

Arbitrage

Stability and  
flexibility

Curtailement  
reduction





# Battery Energy Storage (BES)

## Transmission level

### More stability and security

- Storage systems can improve the security, stability and efficiency of electricity transmission.
- Pilot projects are on-going (i.e. Terna in Italy), but legislative uncertainties on ownership must be addressed soon.

### Storage applications at transmission level

Frequency  
control

Curtailment  
reduction

Investment  
deferral

Voltage control

Black starting



# Battery Energy Storage (BES)

## Distribution level



### Smart management of decentralised production

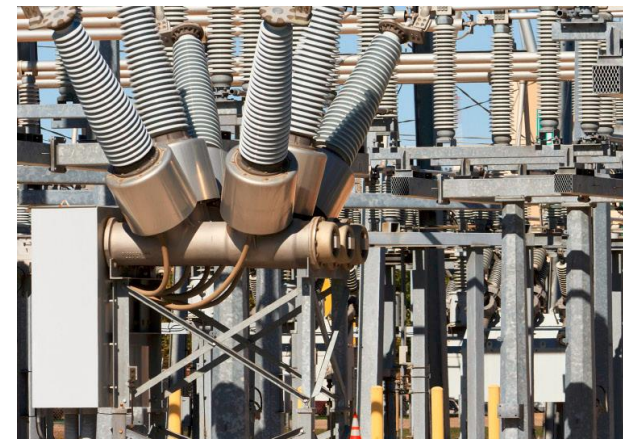
- Changing role of Distribution Service Operators (DSOs)
- Power will no longer only flow in one direction.
- More severe power requirements
- Continue matching supply and demand.
- Decentralised BES has dynamic behaviour with fast and powerful response times enabling for compensation of fluctuating renewable generation.

### Storage applications at distribution level

Voltage control

Peak shaving

Curtailement  
reduction



# Battery Energy Storage (BES) Consumer level



## More self-consumption

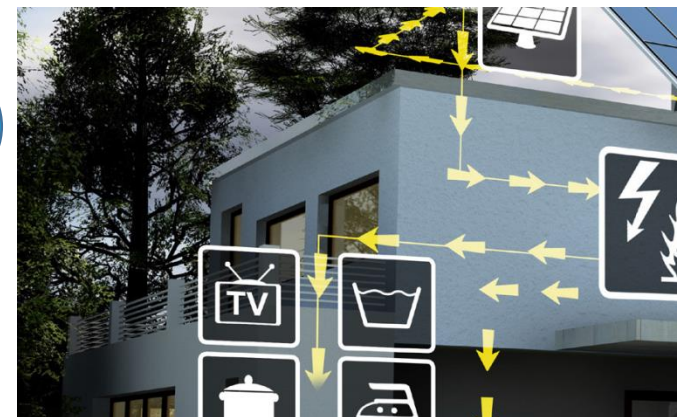
- BES in homes allows users to store electricity from local generation when it is not needed and discharge it when needed.
- Increase the percentage of self-consumed electricity to around 70%.
- Customer-level BES systems have also the potential to provide active grid support.

## Storage applications at consumer level

Off-grid supply

UPS

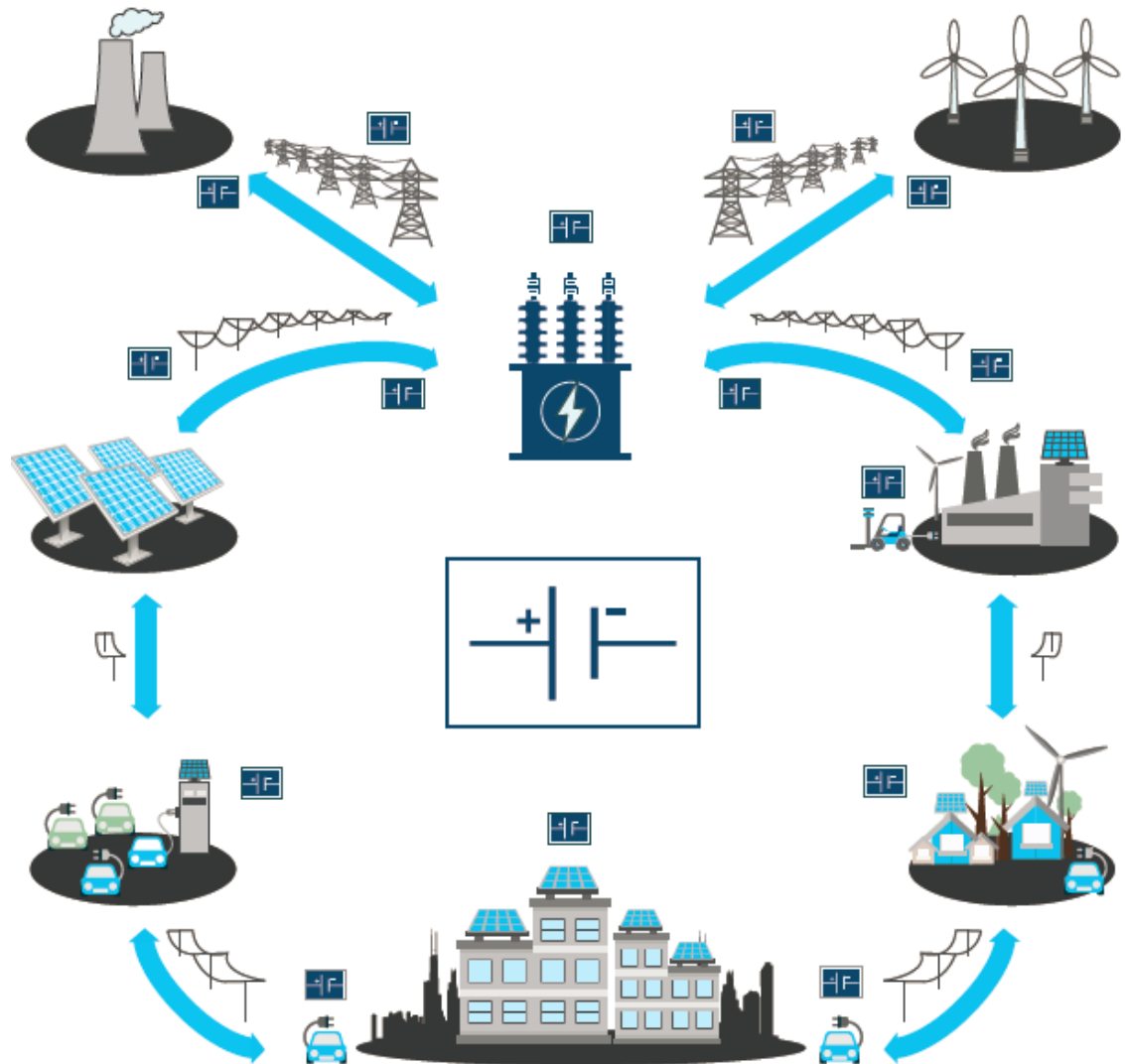
Peak shaving



## Battery energy storage

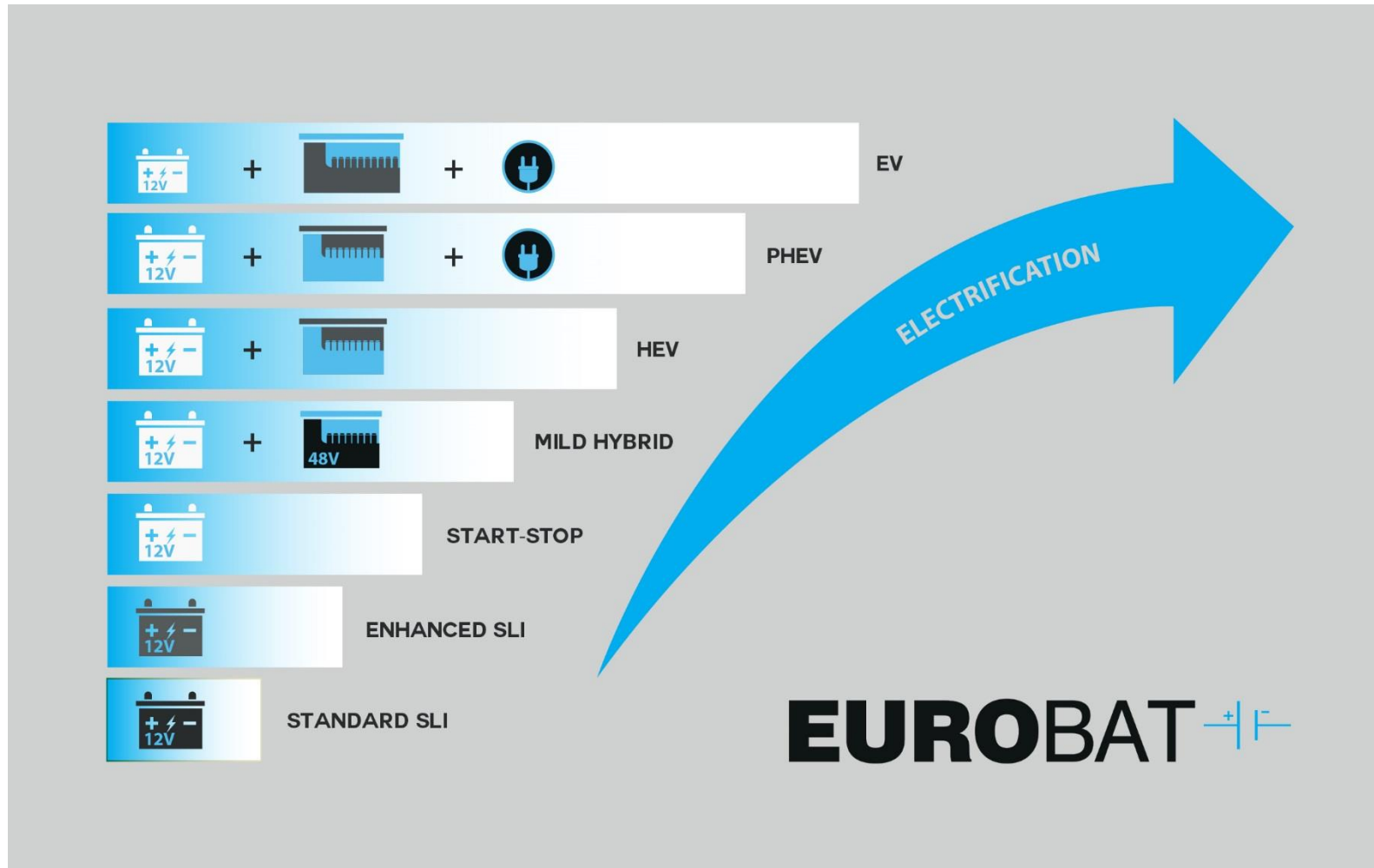
### Towards a new electricity grid

- More renewables
- Active role of consumers
- Grid stability
- Fast deployment
- Open market
- Self-consumption





## Batteries for the transport sector



# Batteries for the transport sector

## More stability and security

Hybridisation and electrification of transport offer several opportunities in terms of reduced emissions, energy security, job creation and economic growth, as demonstrated by several reports. Improvements of battery technology are needed to further improve performances, affordability and reliability of hybrid and full electric cars.



## Vehicle and grid connection

EVs or home charging systems can help balance grid loads by "valley filling" (charging when demand is low), postponing charging and "buffer storing" (renewable energy generated by stochastic sources as solar and wind power generation), "peak shaving" (sending power back to the grid when demand is high)



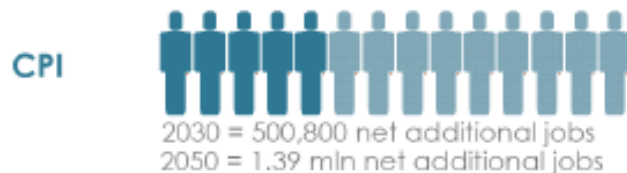
## Batteries for the transport sector



(2014 report European Climate Foundation)

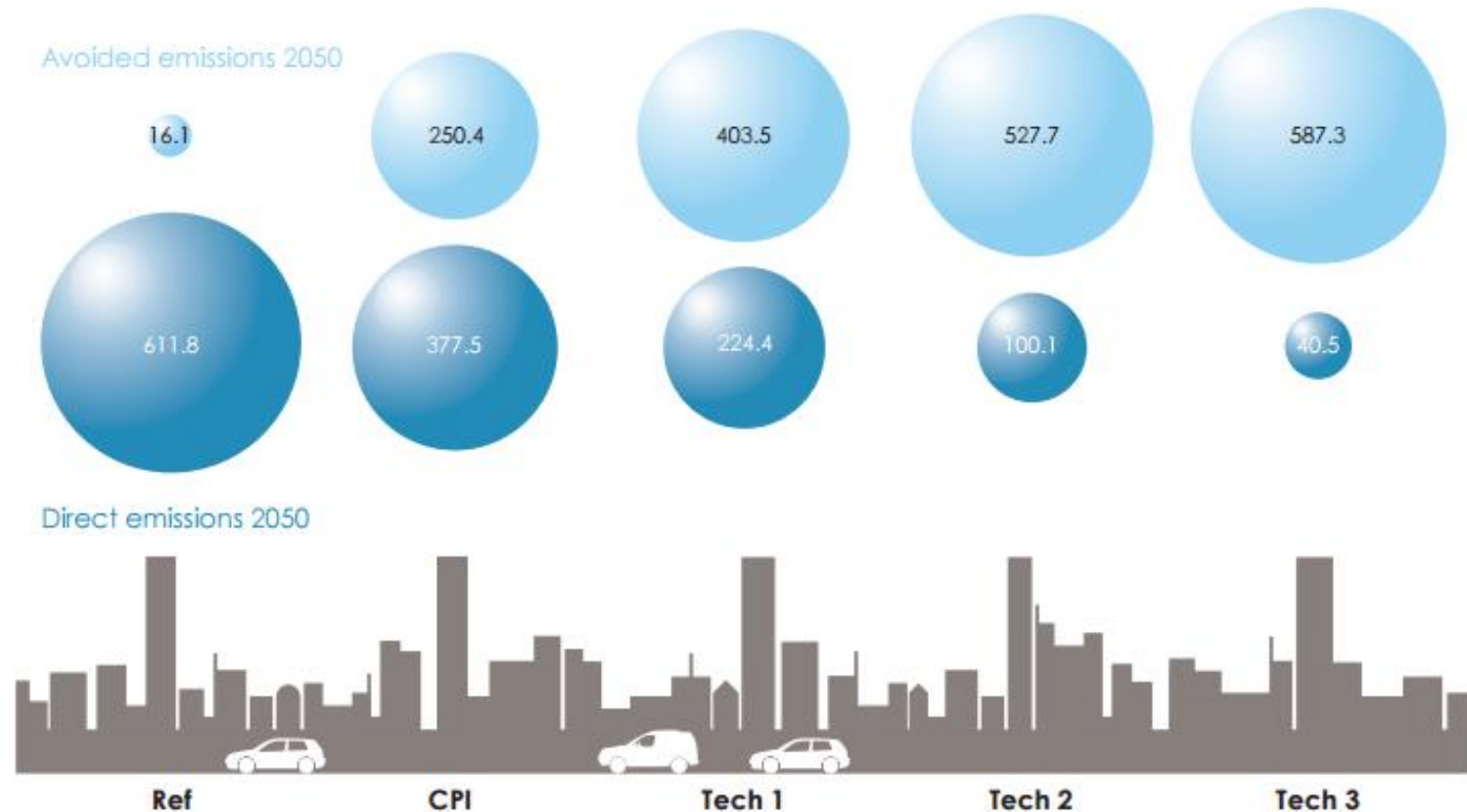
Four scenarios of future vehicle deployment were assessed against a Reference scenario:

- Current Policy Initiatives (CPI)
- Tech 1 – deployment of more efficient ICEs and hybrids
- Tech 2 – deployment of more efficient ICEs, hybrids, plug-in hybrids, battery electric and fuel cell vehicles
- Tech 3 – the majority of sales after 2030 are plug-in hybrids, battery electric and fuel cell vehicles



## Batteries for the transport sector

Benefits of shifting to low-carbon vehicles by 2050 in the [EU](#):  
decarbonisation potential



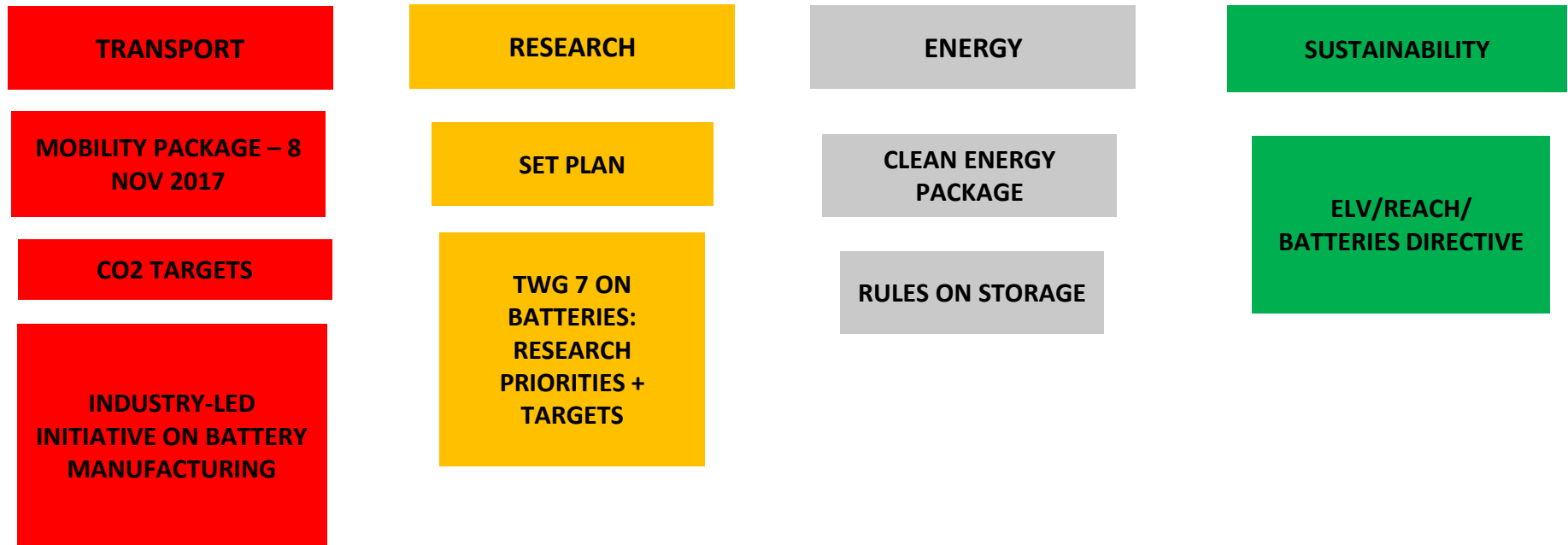


# Batteries for the transport sector

- The [EUROBAT e-mobility Roadmap](#) looks forward to 2030 and identifies 6 R&D priority areas where improvements are mostly needed:
  - **Performances**
  - **Cost**
  - **System integration**
  - **Production process**
  - **Safety**
  - **Recycling**
- Specific recommendations to progress in these areas are identified for each battery technology.
- The Roadmap focuses on three battery technologies which we predict will have the greatest potential for further technological improvements:
  1. **Advanced lead-based batteries**
  2. **Lithium-ion based batteries**
  3. **Sodium based batteries**
- In 2014, EUROBAT published “A review of Battery Technologies for Automotive Applications”, presented during last year Eurobat Forum.
- The two documents together give a comprehensive picture of battery technologies for all vehicle applications, now and in the future.



## Initiatives at EU level



11 OCTOBER – SEFCOVIC HIGH LEVEL MEETING ON BATTERIES

**#EUBatteryStrategy**

**EUROBAT** 

ASSOCIATION OF EUROPEAN AUTOMOTIVE  
AND INDUSTRIAL BATTERY MANUFACTURERS

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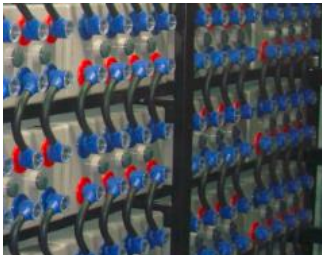
**EUROPE NEEDS A 2030 BATTERY STRATEGY  
TO BOOST COMPETITIVENESS, JOBS AND GROWTH  
AND DECARBONISE ITS ECONOMY**



## EUROBAT Standpoint

- ✓ Keeping and expanding the manufacturing base of all battery technologies in Europe
- ✓ All battery technologies are relevant for jobs and growth
- ✓ Policy coherence (energy – transport – environment) needed
- ✓ Business certainty: stewardship in Battery Directive and REACH regulations
- ✓ Forward-looking strategy to boost competitiveness

### LEAD



### LITHIUM



### NICKEL



### SODIUM





# Towards a European Battery Alliance

- 11 October: 40 participants, companies working on raw materials/mining, materials, cells, battery systems, OEMs, energy, R&D, financial institutions, member states.
- Focus on e-mobility, but also energy storage is part of the picture.
- Battery production is a key enabling technology for the energy transition, from the electrification of transports to energy storage.
  - Europe needs to invest in li-ion battery cells production to compete with Asia on both e-mobility and energy storage.
  - EU leadership in many sectors of the battery value chain, from materials to system integration and recycling.
  - Work streams until December, presentation of the plan for the battery alliance in February.

LE FIGARO.fr

Economie > Flash Eco

## Ghosn soutient l'idée d'un "Airbus des batteries"

Par Le Figaro.fr avec AFP | Mis à jour le 06/10/2017 à 16:33 / Publié le 06/10/2017 à 16:23

LE FIGARO PREMIUM 14 le premier mois 17 commentaires

Le PDG de Renault a soutenu vendredi l'idée de la Commission européenne de former un "Airbus des batteries" pour les voitures électriques face à la concurrence asiatique, mais a exclu de participer à un tel consortium. "Est-ce qu'il faut faire des batteries en Europe ? Je pense que oui. Pourquoi ? L'industrie automobile est une industrie très importante pour l'Europe", a développé Carlos Ghosn lors d'une conférence de presse au sujet du nouveau plan stratégique de son entreprise, en particulier axé sur le développement de modèles électriques.

FINANCIAL TIMES

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Batteries + Add to myFT

## Brussels wants Airbus-style consortium to lead battery revolution

Renewables S and Asia in clean-energy

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"Batteriegipfel" in Brüssel

## Autoindustrie startet Aufholjagd

Der Markt für Batteriezellen für E-Autos wird von asiatischen Herstellern dominiert. Um den Anschluss nicht zu verlieren, will die europäische Industrie zusammen mit der Politik eine Strategie entwickeln.

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## Auto elettrica, la Ue vuole la creazione dell'Airbus delle batterie

Il commissario Sefcovic convoca a Bruxelles i principali gruppi chimici, automotive e hi-tech per dar vita a un consorzio sul modello del settore aeronautico. Nel campo dell'energia, Terna potrebbe essere il leader europeo per i sistemi di accumulo destinati alle rinnovabili

## Mobility Package

### First part: 31 May 2017

- Industry-led initiative on Battery manufacturing
  - Need to identify strength and weaknesses of EU battery industry
  - Which part of the value chain?
  - Lithium or post-lithium?



### Second part: 8 November 2017

- New CO2 targets for the post-2020 period
  - By 2021, phased in from 2020, the fleet average to be achieved by all new cars is **95 grams** of CO<sub>2</sub> per kilometre, with WLTP test.
  - **CO2 targets for post-2020:** 68g/km to 78g/km
  - CO2 targets for HDV (Q1 2018)
  - **Alternative fuel vehicles:**
    - Present regulation: additional incentives to produce vehicles with extremely low emissions (**below 50g/km**).
    - Possible inclusion of a Zero-emissions vehicles (ZEV) mandate: out of total sales, OEMs will have to sell a certain quota of ZEVs (plug-in hybrid, full electric or fuel cell).

## Clean Energy Package (30 November 2017)

New proposals on:

- Revised electricity Regulation
- Revised electricity Directive
- Revised renewable energy Directive
- Revised energy efficiency Directive
- Revised energy performance of buildings Directive
- Regulation on the Governance of the Energy Union
- Regulation on risk preparedness in the electricity sector
- Revised regulation on a European Agency for the Cooperation of Energy Regulators (ACER)

June 2017  
Karins report

15 Sep  
Amendments

11 Dec  
Vote ITRE



## New rules for energy storage

- Definition of energy storage
- Ownership rights: DSOs/TSO shall not be allowed to own and operate storage systems
- Right for final customers to generate, store, consume and sell self-generated electricity
- Role of aggregators
- Public tendering for ancillary services open to all market participants (>500kW until 2026, then >250kW)
- Balancing responsibilities for all market participants
- Electricity prices reflecting actual demand and supply
- Transparent real time price signals





## Conclusions



Batteries are **key to decarbonise the European energy mix and its transport sector**, and improve citizen's health and the environment.



Batteries are **key to decarbonise the European energy mix and its transport sector**, and improve citizen's health and the environment.



**Renewable energy can grow** further through storage.



Manufacturing in Europe is stimulating both **direct job numbers as well as in R&D**, universities and installation.



Policy initiatives at EU level should ensure a level playing field, **policy coherence and business certainty**

- Thank You -

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